



INTERNATIONAL BtoB MEETING SUMMIT FOR THE NAVAL INDUSTRY
11 & 12 Avril 2018 – Saint Nazaire - Pornichet

SUPPLIER APPLICATION FORM

This form is very important, as the provided information on your technologies and capabilities will make up your profile in the online catalogue.

A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts.

COMPANY DETAILS

COMPANY NAME:
Address:
Postcode: Town Country:
Phone: Fax: E-mail:
Website:
Year of Foundation: Yearly Turnover (Millions in euros) : Number of Employees :
% Export: Geographical Export Market:
Group Affiliation: Group Nationality:
Cluster or Trade Association Member:

PARTICIPANTS CONTACT DETAILS

Delegate 1 (person participating to the BtoB meetings)

Title: First Name: Name:
Job Title: Mobile Number
Direct Phone: Fax: E-mail:
Additional Information:

Delegate 2 (person participating to the BtoB meetings)

Title: First Name: Name:
Job Title: Mobile Number
Direct Phone: Fax: E-mail:
Additional Information:

Delegate 3 (person participating to the BtoB meetings)

Title: First Name: Name:
Job Title: Mobile Number
Direct Phone: Fax: E-mail:
Additional Information:

Delegate 4 (person participating to the BtoB meetings)

Title: First Name:..... Name:
Job Title: Mobile Number.....
Direct Phone: Fax: E-mail:
Additional Information:.....

Person in Charge of the Registration:

Title: First Name:..... Name:
Job Title: Mobile Number.....
Direct Phone: Fax: E-mail:
Additional Information:.....

MANDATORY INVOICE DETAILS:

Company:Registration N°:.....
*VAT N°:.....
Title: First name: Last name:Department.
Address:.....
Postcode :City : Country:
Direct phone:Fax:E-mail:

***Additional Information (Compulsory)**

- a) Your company is registered in France, so French VAT is due
- b) Your company belongs to European Union, and is outside France, VAT is not applicable (you will have to auto declare your VAT to your own fiscal authorities). Please indicate the VAT number of the entity, which will be billed.
- c) Your company is outside Europe VAT is not applicable.

1. YOUR COMPANY PROFILE:

- Engineering design, R&D
- Small & Medium Sized Enterprises
- Very Small Enterprises
- Others:
- Tier 1 Companies
- Laboratories
- Research Centers
- Consulting
- University / Graduate School

2. SERIES / PRODUCTION

- Prototyping
- Small series
- Medium series
- Large series

3. FIELDS OF APPLICATION

- Ship Buildings
- Aerospace/ Defense
- Automotive
- Rail Manufacturing
- Capital Goods
- Others (specify) :

4. PRODUCTS AND SERVICES DESCRIPTION

Materials

- Alloys - Studies & development / prototypes
- « Green » Materials - Studies & development / prototypes
- Ceramic materials - Studies & development / prototypes
- Composite materials - Studies & development / prototypes
- Plastics & Polymers - Studies & development / prototypes
- Nanomaterials - Studies & development / prototypes
- Technical textiles & Fibres - Studies & development / prototypes
- Additive / Powders - Studies & development / prototypes
- Soft materials / foams - Studies & development / prototypes
- Rubber & Elastomers
- Insulation Materials
- Metallic materials
- Eco-innovation
- Technical Glass
- Paint & Coatings

- Metalwork
- Woodcraft
- Mechanical & Metal Processing**
- Boiler making
- Tribology
- Plastics Manufacturing
- Metrology
- Castings
- Machining
- Prototyping
- Assembly
- Foundry – Steel Mil
- Additive manufacturing / 3D printing
- Bar turning - Undercutting – “Décolletage”
- Cutting & Stamping
- Forging plant
- Mechanics - Precision mechanics - 3D cut
- Mechanical welding
- Sheet metal workshop
- Surface Treatment
- Thermal treatments
- Machining
- Others:.....

Maritime Manufacturing Meetings: advanced business events- E-mail : maritime2018@advbe.com

35-37, rue des Abondances - 92513 Boulogne cedex - France

Tél : +33 5 32 09 20 00 - Fax : +33 1 46 04 57 61

SAS au capital de 50 000 euros – Siret : 515 013 506 00024 - NAF 8230Z



Testing

- Inspection, measurement, instrumentation Test benches
- Equipment of diagnostic & Testing
- Maintenance, repair, engineering & project management for marine & port services
- Project management assistance
- Consulting
- Design and feasibility study
- Training
- Engineering of transport equipment and systems
- Others:.....

Studies & developments

- Mechanical design
- Control software
- Electronic components design
- MOM - Manufacturing Operations Management
- Product design
- MES - Manufacturing Execution Systems
- Modelling, calculation
- Technological watch
- Digital mock-up
- Quality
- Factory layout and flow simulation
- Training
- Process optimization
- Others.....

Transmission systems & equipment

- Engines
- Thruster (any)
- Propeller
- Assisted Electronic driving system
- Electrical transmission systems
- Hydraulic transmission systems
- Mechanical transmission systems
- Pneumatic transmission systems
- Equipment warships

Capital goods

- Machining centre
- Control systems
- High Speed Machining
- Additive manufacturing machines
- Robotic: Implementation of processes
- Tools & accessories for workshop machinery
- Others (specify) :

Technology, software and IT

- Data acquisition
- Calculator – ECU
- Digital Imaging
- Software
- Modelling, Simulation, Calculations
- Wireless Technologies
- Data processing
- Digital transmission
- Geo-location
- Radiolocation
- "Marétique" & other digital solutions
- R&D
- Safety & security in maritime environment
- Other Embedded Technologies

Mechatronics

- Actuators
- Automatism
- Sensors
- Electromechanical components and systems
- Human Machine Interface

- Robotic automation
- Control system

Construction of warships

- Construction
- Repair / Renovation
- Implementation of weapon systems

Commercial Shipbuilding

- Construction of freight ships
- Construction of passenger ships
- Fishing boat construction
- Construction of utility boats

Construction of recreational craft

- Construction of inflatable boats
- Construction of sailboats
- Construction of motor yachts
- Construction pleasure craft or sport (boats, canoes, kayaks...)
- Yachts Maintenance
- Yachts Interior design & Equipment

Ship Repair & Maintenance

- Regular repair and maintenance of merchant ships
- Repair & maintenance of recreational craft

Environment

- Biomaterials
- Green Chemicals
- Bio Lubricant
- Bio-solvent
- Polymer Bio
- Surfactant (Surfactant)
- Reduction of air emissions
- Environment Consulting
- Biodiesel - Bioethanol
- Biomaterials Bio packaging Bioremediation
- Green / Blue Chemicals
- Green port Green ship
- Renewable Marine Energies
- Biofuel

Electric / Electronic

- Technology adapted to harsh environments
- Batteries
- Electrical wiring
- Electronic wiring
- Safe embedded computers
- Sensors
- Electronic cards
- Printed Circuits
- Connectors
- Converters, transformers
- Power electronics
- Control electronics
- Energy management & storage
- Energy management and storage
- Micro / Nanotechnologies
- Modelling, simulation, calculations
- Connected Systems
- Embedded systems
- Interconnection systems
- Electrical Transmission
- Other :.....

Services

- Financial services
- Insurances
- Consulting
- Engineering office / R&D
- legal & legislation
- Other:.....

7. COMMERCIAL AND TECHNICAL REFERENCES

.....
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.....
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.....

8. MORE INFORMATION ABOUT US:

Business and technical references:

.....
.....
.....

Obtained or in progress certifications:

.....
.....

9. FOCUS ON A MAIN PRODUCT/SERVICE OR AN INNOVATIVE PRODUCT/SERVICE:

.....
.....
.....

10. PARTNERSHIP:

To supplement our range of products and skills, we are looking for partners in following domains:

.....
.....
.....



PARTICIPATION CONDITIONS

SILVER PACKAGE: 1 company – 1 delegate – 4 sqm

€2 900 excl. VAT

The Silver Package includes:

- ✓ Access for one person
- ✓ A personalized 2-day schedule of pre-planned BtoB meetings based on your choices and the companies who will have chosen you.
- ✓ One 4-sqm booth (2x2), fully equipped with spot lights, 1 table, 3 chairs, 1 company name sign, carpet.
- ✓ A detailed company profile in the **MARITIME MANUFACTURING MEETINGS 2018** catalogue.
- ✓ The **MARITIME MANUFACTURING MEETINGS 2018** catalogue, available online in PDF format.
- ✓ Coffee bar access on April, 11th & 12th (hot and cold drinks served)
- ✓ Lunches, catered on April 11th & 12th (hot and cold drinks included) and cocktail on April 11th.
- ✓ Access to all conferences during the length of the event.
- ✓ The assistance of the **MARITIME MANUFACTURING MEETINGS** team during the event to increase its efficiency.



(No contractual Photograph)

GOLD PACKAGE: 1 company – 2 participants – 6m²

€3 900 excl. VAT

The Gold Package includes:

- ✓ Access for two people
- ✓ A personalized 2-day schedule of pre-planned BtoB meetings based on your choices and the companies who will have chosen you.
- ✓ One 6-sqm booth (2x3), fully equipped with spot lights, 1 table, 4 chairs, 1 company name sign, carpet.
- ✓ A detailed company profile in the **MARITIME MANUFACTURING MEETINGS 2018** catalogue.
- ✓ The **MARITIME MANUFACTURING MEETINGS 2018** catalogue, available online in PDF format.
- ✓ Coffee bar access on April, 11th & 12th (hot and cold drinks served)
- ✓ Lunches, catered on April 11th & 12th (hot and cold drinks included) and cocktail on April 11th.
- ✓ Access to all conferences during the length of the event.
- ✓ The assistance of the **MARITIME MANUFACTURING MEETINGS** team during the event to increase its efficiency.



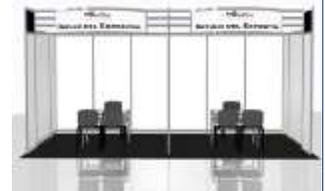
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PLATINUM PACKAGE: 1 company – 3 participants – 12m²

€5 300 excl. VAT

The Platinum Package includes:

- ✓ Access for Three people
- ✓ A personalized 2-day schedule of pre-planned BtoB meetings based on your choices and the companies who will have chosen you.
- ✓ One 12-sqm booth (3x4), fully equipped with spot lights, 2 tables, 6 chairs, 1 company name sign, carpet.
- ✓ A detailed company profile in the **MARITIME MANUFACTURING MEETINGS 2018** catalogue.
- ✓ The **MARITIME MANUFACTURING MEETINGS 2018** catalogue, available online in PDF format.
- ✓ Coffee bar access on April, 11th & 12th (hot and cold drinks served)
- ✓ Lunches, catered on April 11th & 12th (hot and cold drinks included) and cocktail on April 11th.
- ✓ Access to all conferences during the length of the event.
- ✓ The assistance of the **MARITIME MANUFACTURING MEETINGS** team during the event to increase its efficiency.



(No contractual Photograph)

EXTRA DELAGATE:

€ 350 excl. VAT

- ✓ Unrestricted access to all workshops and conferences
- ✓ Coffee bar and cocktail access, lunches, catered on April, 11th and 12th (hot and cold drinks included)

No additional schedule of meetings.

ADDITIONAL COMPANY PROFILE:

€ 450 excl. VAT

An opportunity to show special capabilities of a partner or a company division in our online catalogue. This will not grant an additional schedule of meetings but will make it possible to add requested and validated meetings in the initial schedule.

WORKSHOP

€ 600 excl. VAT

A 40-minutes "Technology Workshop" must focus on one of your specific capabilities that has applications in various sectors. You must submit a 5-10 line abstract for the organization to approve it. Note that we reserve the right to reject your request should we deem it irrelevant. If your workshop is validated we'll commit to circulating the abstract through the online catalogue and providing adequate facility at the event.

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ORDER CONFIRMATION

<input type="checkbox"/>	SILVER PACKAGE	€ 2 900 excl. VAT	
<input type="checkbox"/>	GOLD PACKAGE	€ 3 900 excl. VAT	
<input type="checkbox"/>	PLATINUM PACKAGE.....	€ 5 300 excl. VAT	
<input type="checkbox"/>	EXTRA DELEGATE:	€ 350 excl. VAT x	= excl. VAT
<input type="checkbox"/>	ADDITIONAL COMPANY PROFILE:	€ 450 excl. VAT x	= excl. VAT
<input type="checkbox"/>	WORKSHOP:.....		€ 600 excl. VAT

Total Due: ...__

Deposit 60 % : ... __

(Compulsory to confirm your registration)

The total due will be paid before the event

The remaining balance must be paid when you receive the invoice.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

Payment can be made by: - credit card from an online facility (visa and master card credit card only) - wire transfer to our bank account (send us a copy of the receipt by email at compta@advbe.com)	Our bank account details: - IBAN: FR76 3000 4008 0400 0107 2835 736 (EURO) FR76 3000 4008 0400 0100 7591 014 (USD) FR76 3000 4008 0400 0107 7606 534 (CAD) - BIC Code: BNPAFRPPXXX - Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES - Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France
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ADVANCED BUSINESS EVENTS TERMS & CONDITIONS

Event name: **MARITIME MANUFACTURING MEETINGS 2018**

Date: April 11th & 12th 2018

Location: Hippodrome of Pornichet

City, Country: **Saint Nazaire – Pornichet, France**

1. ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4. REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

In the event the Participant cancels their registration twenty-one days (21) or more prior to the Event, thirty percent (30) of the total registration fees shall be due to the Organizer. In the event the Participant cancels their registration twenty day (20) or less prior to the Event, the total registration fees shall be due to the Organizer.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6. OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7. INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party.

The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8. APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case neither refund nor compensation of any kind shall be due to the Participant.

The Participant agrees with these terms and conditions by signing this agreement.

In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement.

If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

Company Name: _____

I hereby agree with Advanced Business Events
terms & conditions

Address: _____

Date: _____

Signature:

Company seal:

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